

**J. Sargeant Reynolds Community College
Course Content Summary**

Course Prefix and Number: BUS 240

Credits: 3

Course Title: Introduction to Business Law

Course Description: Presents an introduction to the American legal system, including an overview of the courts, civil, and criminal law. Develops an in-depth understanding of contracts, agency law, and business organizations. Also includes an overview of property, UCC Sales, and Commercial Paper. Lecture 3 hours per week.

General Course Purpose: The purpose of this course is to introduce students to business law, ethics, legal environment, and social, ethical, and international issues that are important to the study of business law.

Course Prerequisites and Co-requisites:

None

Student Learning Outcomes:

Upon completing the course, the student will be able to

- a. Distinguish between law and ethics;
- b. Explain the development of the U.S. legal system;
- c. Define legal terms and concepts;
- d. Describe the functions of law;
- e. Describe how legal and ethical factors and decisions influence business institutions in political, social, and economic environments;
- f. Think critically about legal and ethical cases and decision-making; and
- g. Utilize business law vocabulary.

Major Topics to Be Included:

- a. Legal environment of business and e-commerce
- b. Government regulation
- c. Contracts
- d. Personal law and property
- e. Commercial paper
- f. Global environment

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